Understand technology.
Develop business.
Deliver together.

BestExperts combines technical expertise, business development and practical delivery. We support companies from initial requirements through to a sustainable handover into operations.

Technology.
Business.
Transformation.

IDEAS. EXPERTISE. IMPACT.



Product-neutral. Vendor-neutral. Guided by your needs.

The right solution starts with your needs. We provide product-neutral and vendor-neutral advice, explain alternatives and dependencies, and support the selection and coordination of suitable partners. Technical suitability, commercial value and your team’s ability to operate the solution guide our work.

Four service areas. One shared perspective.

Markets, sales, digitalisation and operations are interconnected. We bring these perspectives together and define practical next steps.

Business Development

Turn technology into business. We structure target markets, use cases and customer value, assess opportunities and work with you to develop a clear route to market. This includes defining requirements, aligning customers and partners and translating technical possibilities into business initiatives that can be assessed.

Market analysis / Positioning / Partnerships

Sales Enablement

Make technical sales effective in everyday work. We refine value propositions and proposal structures, support sales processes and develop teams through practical customer engagement. We connect customer requirements with technical feasibility, coordinate sales and specialist teams and support the move from product selling to solution selling.

Sales processes / Proposals / Skills development

Digital Transformation

Connect organisations, systems and data. We analyse workflows, prioritise digital initiatives and support the introduction of suitable tools and interfaces. The workflow is our starting point. We clarify data sources and responsibilities, support pilots and rollout, and involve future users early.

Processes / Data / Integration

Operational Excellence & ESG

Contribute to operations and enable people. We structure improvements, clarify responsibilities and progress, and integrate resource use and sustainability objectives into project work. We also support technical and commercial tasks on site. Documentation, skills development and your team's ability to continue independently form part of handover.

Improvement / Delivery / Knowledge transfer

Technical fields of expertise

Consulting and project support for industry, manufacturing, production, logistics and trade - in collaboration with specialist partners.

Industrial electrical engineering

Electrical systems and infrastructure, power distribution, control and automation: we support requirements definition, technical concepts and coordination between departments and implementation partners.

- Plant modernisation and technical integration
- Sensors, actuators and process data
- Industrial IT, IT/OT and IIoT
- Interfaces to MES, ERP and operational processes



Communication systems

From operational networks to mission-critical communication: we help clarify requirements, availability, interfaces and migration paths, and involve suitable partners.

- LAN, WAN, fibre optics and industrial WLAN
- Industrial Ethernet, fieldbuses, OPC UA and MQTT
- Private LTE/5G, public safety radio, TETRA and DMR
- Rail communications: GSM-R and FRMCS



Working together with clear responsibilities

01 Focused consulting

Understand the situation, evaluate options and prepare decisions.

02 Active project support

Support engineering, integration and rollout alongside your teams and specialist partners.

03 Interim leadership

Coordinate, manage and take responsibility under an agreed mandate through to handover.

Understand	Agree the approach	Implement and review	Hand over and enable

From plans to practical delivery.

Clarify requirements and objectives, assess technical options, coordinate partners and make progress and risks transparent: this creates a shared basis for delivery. We support pilots, integration, rollout and operational handover. Documentation and training prepare your team to continue independently.

Let us discuss your plans.

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